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GlobalSource Financial Intelligence Investigations

Truly valuable information is often very challenging to obtain, especially in remote locations where access requires sensitive sources, intimate local knowledge and professional discretion. This is what GlobalSource does best, and our solid track record proves it:

- **Greece:** We carried out investigations for a prominent American client holding market positions sensitive to the outcome of a unique international bank takeover in Greece. A GlobalSource director and expert Greek-speaking resource, operating from Athens, uncovered from sources in the relevant banking and government sectors the true details of what was transpiring, confounding contrary media speculation. We reported (hourly at times) to the client on the closed-door debate in Athens, allowing the client to improve its position as competitors reacted to market rumors.
- **Russia:** For a corporate client in litigation with a major Russian entity, GlobalSource provided information on both the Russian company's business practices as well as its worldwide operations (including in such offshore havens at Isle of Man, Cyprus, and British Virgin Islands). Information we provided strengthened our client's case, and enabled them to begin attaching assets.
- **Iraq:** In 2003, a major Western company hired us to carry out a 24/7, hour by hour analysis of developments in the invasion of Iraq that might affect their global trading. Assembling a team of Arabic-speaking information sources and our own contacts on the ground in Iraq in the three major provinces, we carried out a highly successful 6-week, real-time operation, providing daily analyses on the significance of each development in the war, alerting our clients by phone around the clock to give them an unbeatable trading edge.
- **Argentina:** This case involved our looking at the financial backing of a small publicly traded investment company that was making public statements to the effect it had significant cash reserves available for investment. We were able to show the company's claims were spurious. Months after our investigation (based on which the client decided not to pursue the investment), the relevant European exchange ordered the company delisted and opened its own investigation.
- **Taiwan:** At the request of a major international financial institution, GlobalSource conducted a due diligence investigation of a Taiwanese company being considered for a sizeable investment. Our inquiries determined that the company was in fact merely a stall located in a "night market" in that country, and its claims regarding its size and financial wherewithal were grossly inflated.
- **Worldwide:** For a major international bank, GlobalSource provides "know your customer" background checks. Recent investigations have been done in Hong Kong, Singapore, Netherlands, France, Britain and Mexico. Industries in which the companies are involved range from shipping to energy production, information technology and telecommunications.

To find out more about innovative GlobalSource solutions for your international financial intelligence needs, email inquire@globalsourcellc.com or call +1 703 273 4525.